

Friends of Salt Springs Park, Inc.  
Operating Budget

**2021 Budget - Friends of Salt Springs Park, Inc.**

	2019 Budget	2020 Budget	2021 Budget
<b>Operating Income</b>			
<i>43450 · Individ, Bus. &amp; Other Contributions</i>			
43451 · Trail Days donations	\$ 2,300	\$ 2,300	\$ 2,300
43452 · Newsletter sponsorships	\$ 300	\$ 300	\$ 300
43454 · Memberships	\$ 18,000	\$ 18,500	\$ 19,000
43456 · Celebration Day donations	\$ 1,200	\$ 1,200	\$ 1,200
43450 · Individ. & bus. contrib. - other	\$ 5,000	\$ 7,000	\$ 7,600
43470 · Misc. grants*			
44500 · Government grants*			
44820 · United Way, CFC contributions	\$ 150	\$ 150	\$ 150
46400 · Other types of income	\$ 50	\$ 50	\$ 50
47210 · Celebration Day proceeds	\$ 8,000	\$ 8,500	\$ 8,500
47220 · Annual Dinner proceeds	\$ 1,000	\$ 1,200	\$ 1,200
<i>47240 · Program Service Fees</i>			
46450 · Friends programs	\$ 200	\$ 200	\$ 200
46455 · Educational programs	\$ 1,500	\$ 1,500	\$ 1,500
46460 · Historical programs	\$ 800	\$ 800	\$ 800
46465 · Camping and pavilion rentals	\$ 14,700	\$ 14,700	\$ 14,700
47530 · Rent revenue - residential leases	\$ 16,850	\$ 16,850	\$ 16,850
49500 · Souvenir sales	\$ 2,100	\$ 2,100	\$ 2,100
<b>Total Operating Income</b>	<b>\$ 72,150</b>	<b>\$ 75,350</b>	<b>\$ 76,450</b>
50000 · Cost of goods sold	\$ 1,500	\$ 1,500	\$ 1,500
<b>Gross Profit</b>	<b>\$ 70,650</b>	<b>\$ 73,850</b>	<b>\$ 74,950</b>
<b>Operating Expenses</b>			
60920 · Business registration fees	\$ 100	\$ 100	\$ 100
62800 · Support of park facilities	\$ 6,200	\$ 6,200	\$ 6,400
65000 · Operations (except insurance)	\$ 4,000	\$ 4,000	\$ 4,000
65060 · Insurance	\$ 10,000	\$ 10,000	\$ 10,000
65100 · Other expenses (mailings, ads, fees, etc.)	\$ 1,800	\$ 1,800	\$ 1,800
65250 · Fundraising expenses			
65510 · Park stewardship	\$ 2,000	\$ 2,000	\$ 2,000
65520 · Wheaton House expenses	\$ 250	\$ 250	\$ 250
65530 · Celebration Day expenses	\$ 4,000	\$ 4,000	\$ 4,000
65540 · Annual programs	\$ 800	\$ 800	\$ 800
65545 · Trail Day expenses	\$ 1,100	\$ 1,100	\$ 1,100
65547 · Camping and pavilion expenses	\$ 500	\$ 500	\$ 500
65550 · Environmental education	\$ 1,500	\$ 1,500	\$ 1,500
65560 · Historical programs	\$ 500	\$ 500	\$ 500
66000 · Payroll (4 part-time employees)	\$ 66,100	\$ 66,100	\$ 67,000
<b>Total Operating Expense</b>	<b>\$ 98,850</b>	<b>\$ 98,850</b>	<b>\$ 99,950</b>
<b>Net Operating Income/Loss</b>	<b>\$ (28,200)</b>	<b>\$ (25,000)</b>	<b>\$ (25,000)</b>
Investment Allocation	\$ 20,000	\$ 20,000	\$ 20,000
<b>Net Gain/Loss, not counting grants*</b>	<b>\$ (8,200)</b>	<b>\$ (5,000)</b>	<b>\$ (5,000)</b>

\* - Grants are not part of the initial operating budget. These revenues will be added during the year, when available amounts are known and grant-specific spending requirements have been established.

Approved by Board of Directors 10/6/20  
Presented to the members via website publication